

SD5953

# Successful Project Management

## REVIEW 01

School of Design

The Polytechnic University of Hong Kong

**IMPORTANT**

Please sit with the members  
of your final group project

# Graham Leach, Instructor



[www.graham-leach.com](http://www.graham-leach.com)

[polyusd5953@gmail.com](mailto:polyusd5953@gmail.com)

# What is a Project? Part 1

## A Project is:

- A set of identifiable activities that have been designed and collected to produce a unique product, service or result.
- A thing with a clear start date and end date
- A thing with an identified set of resources
- A thing with a defined scope of actions

<http://www.pmi.org/About-Us/About-Us-What-is-Project-Management.aspx>

# What is a Project? Part 2

## A Project is:

- A set of operations intended to accomplish a unique goal
- Frequently brings together people who are not co-workers
- Often crosses organizations and even geographies
- Must be managed to deliver the on-time, on-budget results

<http://www.pmi.org/About-Us/About-Us-What-is-Project-Management.aspx>

# What is Project Management?

## Definition:

- The application of knowledge, skills and techniques to execute projects effectively and efficiently
- A strategic competency for organizations, enabling them to tie project results to business goals

[www.pmi.org/About-Us/About-Us-What-is-Project-Management.aspx](http://www.pmi.org/About-Us/About-Us-What-is-Project-Management.aspx)

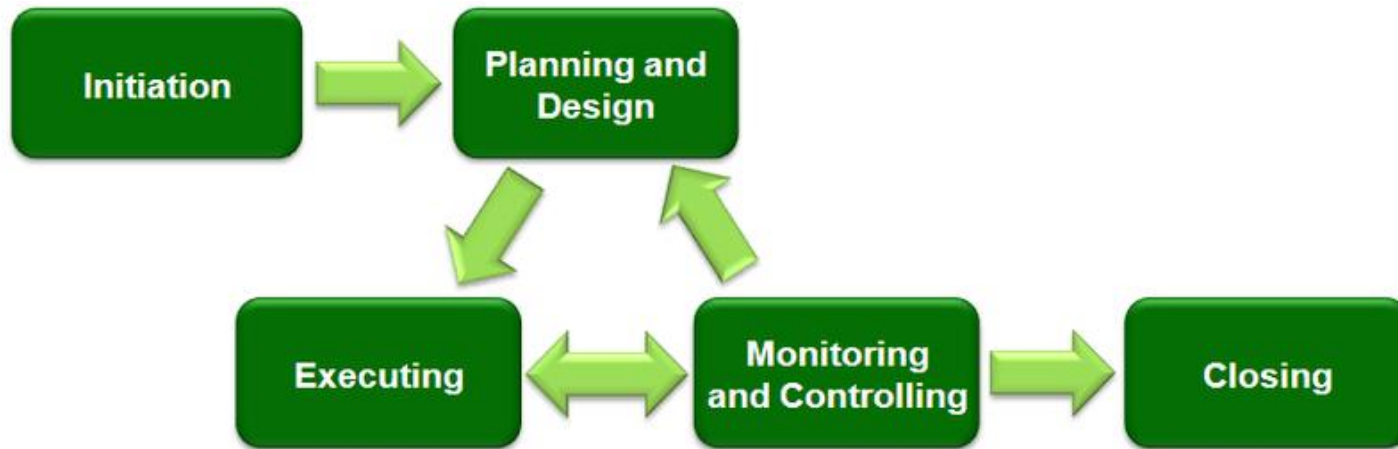
# What is Project Management?

## FIVE activities:

- Initiating
- Planning
- Executing
- Monitoring and Controlling
- Closing

[www.pmi.org/About-Us/About-Us-What-is-Project-Management.aspx](http://www.pmi.org/About-Us/About-Us-What-is-Project-Management.aspx)

# The Project Management Cycle



[www.pmi.org/About-Us/About-Us-What-is-Project-Management.aspx](http://www.pmi.org/About-Us/About-Us-What-is-Project-Management.aspx)



# The 5 Causes of Project Failure



Planning

Risks

Schedules

Resources

Requirements

[www.pmsolutions.com/collateral/research/Strategies%20for%20Project%20Recovery%202011.pdf](http://www.pmsolutions.com/collateral/research/Strategies%20for%20Project%20Recovery%202011.pdf)

# Project Psychology Findings

***A large percentage of respondents believed that their project was “doomed right from the start.”***

***Alignment was a major issue when it came to synchronizing project requirements***

***The greatest source of project frustration involved the clear definition of project objectives***

***Very few participants avoided the horrible wastefulness of rework***

[www.geneca.com/survey/download.php?file=GenecaSurveyReport.pdf](http://www.geneca.com/survey/download.php?file=GenecaSurveyReport.pdf)

# 33% of Projects Are At Risk

**This is an intolerable situation  
Who here would accept at best a 67% grade?**

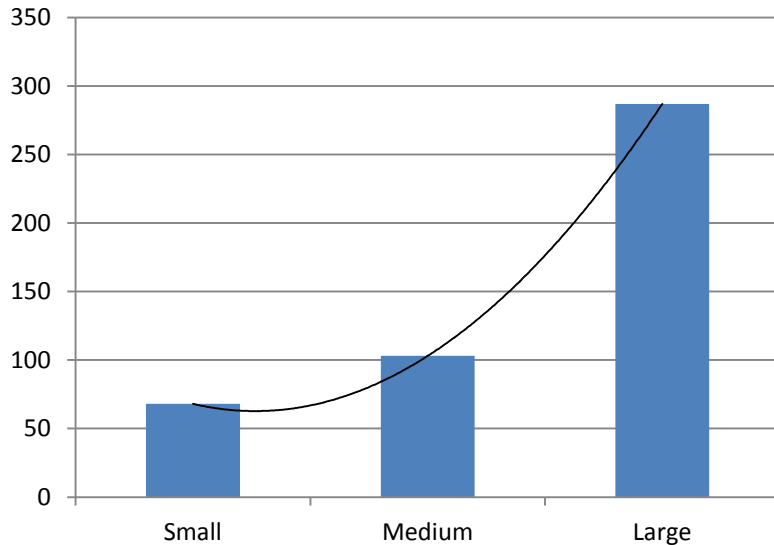
## Dollars at Risk in the Average Organization: \$74 million

This data represents 20,821 projects closed in the last 12 months by 134 organizations.

- ▶ Average number of projects closed per firm ..... 155
- ▶ Average total cost of closed projects per firm..... \$200 million
- ▶ Average cost per project..... \$1.3 million
- ▶ Percentage of projects at risk—recovered (25%) or failed (12%)..... 37%
- ▶ Average dollars at risk per firm .....\$74 million
- ▶ Average dollars saved due to successful project recoveries per firm.....\$50 million
- ▶ Average dollars lost due to project failures per firm.....\$24 million

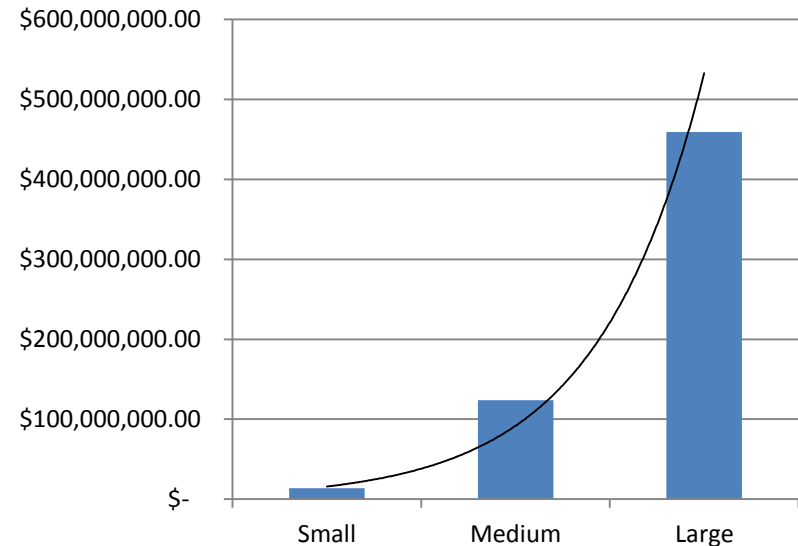
# Project Failure Visualized

## Number of Failures



This closely matches a polynomial growth situation

## Cost of Failures



This closely matches an exponential growth situation

# Project Failure: The Final Word

In this study, 19 projects failed per company at an average cost of \$1.3M each – that's between one and two per month!

## Dollars at Risk in the Average Organization: \$74 million

This data represents 20,821 projects closed in the last 12 months by 134 organizations.

- ▶ Percentage of projects at risk—recovered (25%) or failed (12%)..... 37%
- ▶ Average dollars at risk per firm .....\$74 million
- ▶ Average dollars saved due to successful project recoveries per firm.....\$50 million
- ▶ Average dollars lost due to project failures per firm.....\$24 million

**Collectively, these companies lost  
OVER USD3B due to Failed Projects**

[www.pmsolutions.com/collateral/research/Strategies%20for%20Project%20Recovery%202011.pdf](http://www.pmsolutions.com/collateral/research/Strategies%20for%20Project%20Recovery%202011.pdf)

# THE FRAMING EXERCISE

# The Framing Exercise Described

All projects begin with a pitch or some kind of high-level document that indicates the goal as well as required infrastructure, talents, money and time. It should include:

- A high-level description of the Project major deliverable;
- An inventory of all currently available assets;
- A roster of all available manpower;
- A rundown of available financial resources;
- A deadline by which you expect to deliver.

# The Framing Exercise Pictured

A Framing Exercise (also known as a One Page Pitch) looks like this and typically features the following classes of information:

- Contact Information
- Qualitative Information
- Quantitative Information

**SD5953 - FRAMING EXERCISE – GROUP X**

DATE: YYYY-MM-DD

GROUP #: NN

GROUP NAME: GROUP\_NAME

**Executive Summary**

**BRIEF DESCRIPTION OF MAIN CONCEPT**  
Lorem ipsum dolor sit amet, consectetur adipiscing elit, sed do eiusmod tempor incididunt ut labore et dolore magna aliqua. Ut enim ad minim veniam, quis nostrud exercitation ullamco laboris nisi ut aliquip ex ea commodo consequat. Duis aute irure dolor in reprehenderit in voluptate velit esse cillum dolore eu fugiat nulla pariatur. Excepteur sint occaecat cupidatat non proident, sunt in culpa qui officia deserunt mollit anim id est laborum.

**Resources**

**I. ASSETS**  
 We currently have the following tangible and intangible assets available:

FRAMING EXERCISE WORKING PROTOTYPE	STORY BOARD	UX DESIGN MOCKUP
---------------------------------------	-------------	------------------

**II. HUMAN RESOURCES**  
 We currently have the following human resources available:

SUPERVISOR	SUPERVISOR_NAME	
GROUP MEMBERS:	MEMBER_NAME	STUDENT ID
	MEMBER_NAME	STUDENT ID
	MEMBER_NAME	STUDENT ID

**III. FINANCIAL RESOURCES**  
 We currently have the following financial resources available:

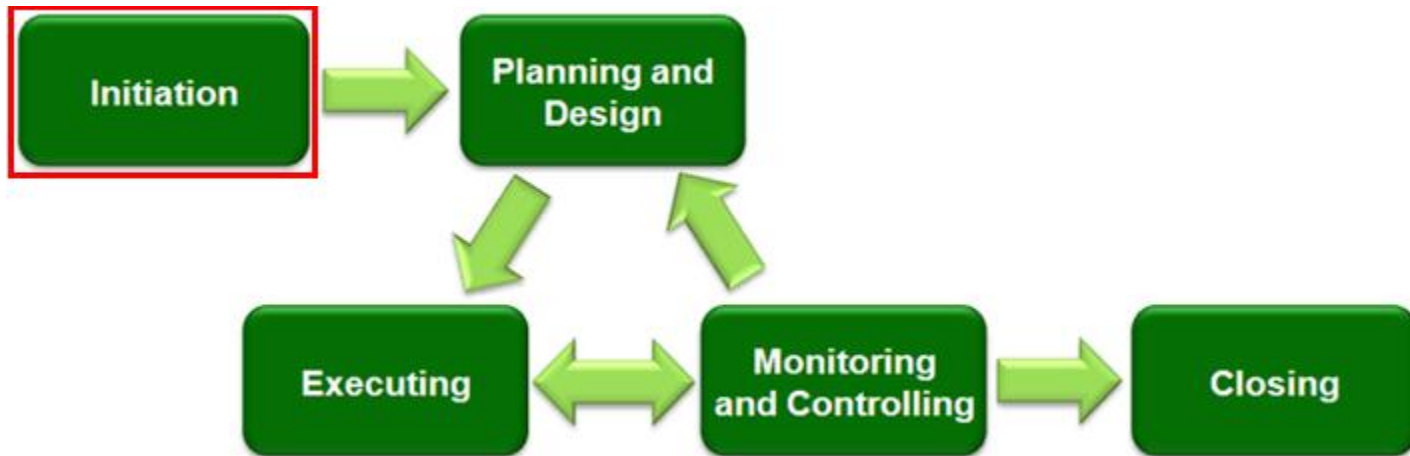
- We have been allocated a budget of HKD\$NNN.NN per team member.
- The total budget for our project is HKD\$NN.NNN.

**IV. TIME FRAMES**  
 We currently have identified the following time frame(s):

START: YYYY-MM-DD	TOTAL DAYS: NNN
FINISH: YYYY-MM-DD	WORKING DAYS: NNN



# When Does it Happen?



[www.pmi.org/About-Us/About-Us-What-is-Project-Management.aspx](http://www.pmi.org/About-Us/About-Us-What-is-Project-Management.aspx)

# Questions?

# Thank You